



February 2010 Telephone Seminars & Webinars

**PENNSYLVANIA ASSOCIATION OF COMMUNITY BANKERS**



2010 PACB  
Education Series

## **Acquiring, Holding & Disposing of Other Real Estate**

*Elizabeth Fast, Banker's Choice*

February 18 • 3:00 - 4:30 PM

The rapid rise in both residential and commercial foreclosures has increased the potential for higher levels of other real estate (ORE) to be held by financial institutions. This webinar will cover the ORE laws and regulations, outline the proper policies and procedures for acquiring, holding and disposing of ORE, and explain how to implement proper loan workout programs.

### **HIGHLIGHTS**

- Evaluating the alternatives: workout, foreclosure, receivership
- Elements of a prudent loan workout plan
- Valuation of ORE, Examination procedures for ORE
- Protecting Tenants at Foreclosure Act of 2009

### **WHO SHOULD ATTEND?**

Bank personnel involved with acquiring, holding, or disposing of ORE, such as loan officers, workout officers, collectors, attorneys, compliance officers, real estate managers, and property managers

The Voice for Community Banking in Pennsylvania